



For Immediate Release

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FlexITy Achieves Cisco Master Security Specialization in Canada

Recognized for Expertise in Security Expertise and Lifecycle Services

RICHMOND HILL, ON (November 1, 2011) – FlexITy, an award-winning enterprise provider of Cloud Solutions, Unified Communications, Data Centre Technologies and Managed Services, today announced that it has achieved the Cisco Master Security Specialization.

“This achievement further illustrates the unique partnership between our two companies, with FlexITy being recognized earlier this year at Cisco’s Global Channel Awards – earning the coveted Global Collaboration Partner of the Year as well as the North American Vertical Partner of the Year for our work architecting and building one of the most advanced digital hospitals in North America,” said Ron Stewart, executive vice president of sales and marketing at FlexITy Solutions.

This Specialization comes as a result of having fulfilled the training requirements and program prerequisites to sell, deploy and support highly sophisticated Cisco network security solutions and is a reflection of the Company’s commitment to the Cisco

technology platform and its' belief that a fully integrated security offering is vital to its clients' strategic position moving forward.

“We’re very excited to be one of only 33 companies around the world – and only a handful in Canada – to have obtained this prestigious level of security specialization from Cisco. Earning the Master Security Specialization is an affirmation of our commitment to the delivery of superior expertise and services for Cisco security solutions,” said George Thorogood, director of professional services and programs for FlexITy. “Additionally, it further extends the scope of our existing Cisco qualifications, including the Master Unified Communications Specialization, Telepresence Video Advanced ATP and Master Managed Services Specialization, underscoring our dedication to the full range of Cisco solutions that we provide.”

FlexITy’s security practice delivers comprehensive best-of-breed technology solutions to clients with professional and managed services to support essential and effective security technologies 24/7. To deliver the right security solutions for all pieces of the IT environment – from the network core to the perimeter, to data, applications and endpoints – the company works with clients through a series of phases: assessment, planning, architecture, solutions and operations management. Clients can enlist FlexITy’s help for any one or all of the phases to mitigate their company’s risk. FlexITy’s security consultants, architects and engineers hold multiple industry certifications, including CISSP, CISA, CRISC, CTIE and BTPSP.

“The Cisco Master Security Specialization is designed to recognize resale channel partners who have taken the steps to be able to deliver a self-defending network consisting of integrated, collaborative and adaptive security solutions and full life-cycle services,” said Edison Peres, vice president and chief go-to-market officer for worldwide channels at Cisco. “FlexITy’s Cisco Master Security Specialization is an outstanding achievement.”

Those recognized with this specialization are partners who have invested in the most in-depth technology skills and have demonstrated success in providing services for Cisco’s

value-added security solutions.

To achieve the Master Security Specialization, partners must:

1. Attain the Cisco Advanced Security Specialization;
2. Meet a series of stringent requirements in three categories: technology capabilities, sales expertise and Cisco Lifecycle Services;
3. Meet a number of Cisco and industry-standard technical certification requirements;
4. Provide customer references that document prescribed design and deployment capabilities; and
5. Supply evidence that they have the infrastructure to support a full menu of Lifecycle Services offerings and capabilities.

“This designation underscores FlexITy’s ability to deliver the security services and products our customers require to manage their security and risk postures,” continued Ron Stewart. “Combined with our other Master designations, this makes FlexITy among the industry’s elite in delivering Cisco secure integrated solutions.”

About FlexITy

FlexITy Solutions Incorporated (FlexITy) is a leading provider of voice, data, and converged and managed services for businesses throughout Canada. FlexITy’s approach aligns best practices with its industry acumen to deliver unprecedented results for its clients, reducing costs and optimizing critical infrastructure management. FlexITy offers a broad range of products and services including infrastructure design, implementation and support, security and compliance solutions, Unified Communications, Managed Services and Data Centre integration including enterprise storage, virtualization, and disaster recovery. FlexITy’s products and services are trusted by leading healthcare organizations, financial service firms and telecommunications providers, ranging in size from mid-sized companies to the Fortune 500. FlexITy is headquartered in Richmond Hill, Ontario, with consultants throughout Canada. Experienced People. Advanced Technologies. Powered by Passion. For more information, visit <http://www.flexity.ca>, or

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