



## ***For Immediate Release***

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### **FlexITy Named Cisco’s Systems North American Vertical Partner of the Year**

**RICHMOND HILL, ON** (March 7, 2011) –As the leading provider of Unified Communications, Data Centre Technologies and Managed Services in Canada, FlexITy Solutions announces today that it has been named the 2011 North American Vertical Partner of the Year by Cisco Systems.

This award recognizes the efforts of the FlexITy organization and its partners in the design and implementation of Canada’s most advanced digital healthcare facility, Sault Area Hospital (SAH), which opened its doors to patients on March 6, 2011.

This visionary facility will run on a Cisco® Medical-Grade Network, supporting data, voice and video on one platform, and facilitating and integrating diverse business and clinical communications between patients, administrators and partners in a highly secure environment.

“Sault Area Hospital is a visionary facility with one of the most comprehensive network solutions of its kind in Canada integrating communications, building automation systems and clinical solutions. One that supports the hospital’s vision of providing excellence in healthcare,” stated Peter Stavropoulos, chief executive officer for FlexITy. “We are proud

to work with such outstanding partners in Cisco Systems and EllisDon – without whom, we would never have been able to accomplish such a feat.”

As a longstanding partner of Cisco Systems, FlexITy has achieved unmatched levels of technical expertise, resulting in the following levels of Cisco certification:

- Gold Certified
- Master Unified Communications
- Master Security
- Master Managed Services

“It is truly exciting to have a Canadian Partner be recognized for all of their commitments and efforts on such a global stage,” said Donna Whitman, vice president of Cisco Canada’s partner organization. “As a longstanding partner of Cisco Systems, FlexITy has achieved significant levels of technical certification, allowing them to deliver complex and innovative solutions, like those at SAH, to its customers.”

Cisco Partner Summit global awards are designed to recognize the exemplary channel partners who demonstrate best-in-class business practices and serve as a model to the industry. Areas of consideration include innovative practices, applications successes, unique programs, problem-solving and sales approaches.

“We are pleased to be presented with each of our Cisco Partner of the Year Awards," said Ron Stewart, FlexITy’s executive vice president sales & marketing. "The awards further validate FlexITy’s commitment to collaborative, long-term relationships with our partners that ensure we provide value to meet our customers' technology needs. Cisco is an essential partner that shares our dedication to supporting customers – public and private, large and small – throughout the world."

Mr. Stavropoulos accepted the award from Cisco CEO John Chambers at the annual Cisco Partner Conference held on March 1, 2011 in New Orleans, LA.

***About FlexITy***

*FlexITy Solutions Incorporated is a leading provider of voice, data, and converged and managed services for businesses throughout Canada. FlexITy's approach aligns best practices with its' industry acumen to deliver unprecedented results for their clients, reducing costs and optimizing critical infrastructure management. FlexITy offers a broad range of products and services including infrastructure design, implementation and support, security and compliance solutions, Unified Communications, Managed Services and Data Centre integration including enterprise storage, virtualization, and disaster recovery. FlexITy's products and services are trusted by leading healthcare organizations, financial service firms and telecommunications providers, ranging in size from mid-sized companies to the Fortune 500. FlexITy is headquartered in Richmond Hill, Ontario, with consultants throughout Canada. Experienced People. Advanced Technologies. Powered by Passion. For more information, visit <http://www.flexity.ca>, or call 866.779.FLEX (3539).*

***About Cisco***

*Cisco, (NASDAQ: CSCO) is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to [News@Cisco](mailto:News@Cisco) and [News@Cisco Canada](mailto:News@Cisco).*

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